

City Council Report

Date: January 11, 2010
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of Six (6) Replacement Vehicles for Various City Departments (Contracts #SCC090001-5, #SCC090000-7 and #SCC09000-6) (Six Vehicles Funded by FY 09/10 Vehicle Replacement Program)
"Citywide" Contract

Strategic Initiative



Purpose and Recommendation

Council is requested to approve the Purchase of Three (3) Replacement Vehicles for the Facilities Maintenance Department and Three (3) Replacement Vehicles for the Water Resources Departments as recommended. State contract pricing was evaluated by the Fleet Services Department and the Purchasing Division.

The Purchasing Division recommends authorizing purchase from the State of Arizona contracts with multiple vendors at \$199,570.63, including applicable sales tax.

Background/Discussion

All proposed vehicles are replacement vehicles that have met established criteria for replacement. Two (2) vehicles are of hybrid engine design that can operate on both gasoline and electricity. All vehicles being replaced will be retired and sold at auction.

Alternatives

Council may choose not to authorize purchase from the State contracts and new bids will be obtained. However, the State contract for vehicles is among the most competitive of all the State's contracts. It contains a "most favored customer clause" that prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

Fiscal Impact

The total amount of \$199,570.63 is available in the Fleet Services Department's FY 09/10 Vehicle Replacement Program budget funding all six (6) vehicles.

Coordinated With

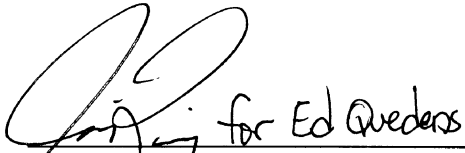
Fleet Services Department



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**RECOMMENDED VEHICLE PURCHASES
STATE OF ARIZONA CONTRACTS
#SCC090001-5, #SCC090000-7 and #SCC09000-6**

<u>Sanderson Ford</u> Glendale, AZ State Contracts #SCC090001-5			
Item	Quantity	Description	Extended Price
1	2 each	<p>Base model: 2010 Ford F-350, One Ton Utility Truck, 9 ft. Utility Bed, Single Rear Wheels, 2 Wheel Drive, Power Mirrors, Towing Package and Brake Controller to include, 9' DRW Top Opening Service Body with Ladder Rack, LED Compartment Lights, Pull Out Drawers, Receiver Hitch with Pintle Combo, Backup Alarm, 7-Way Socket, All Legal Lights, Fuel Spouts, Recess Step Bumper and Mud Flaps @</p> <p align="right"> \$33,529.67 /each (base price with options) \$2,850.02 8.5% Sales Tax \$5.00 Tire Tax <hr/> \$36,384.69 </p> <p>RC 382 – Facilities Maintenance Replacements for #427 and 721.</p>	\$72,769.38
2	1 each	<p>Base model with options: Spray in Bed Liner (Black) and Dual Rearview Mirrors Tow Package @</p> <p align="right"> \$33,954.67 /each (base price with options) \$2,886.15 8.5% Sales Tax \$5.00 Tire Tax <hr/> \$36,845.82 </p> <p>RC 382 – Facilities Maintenance Replacement for #765.</p>	\$36,845.82
<u>Five Star Ford</u> Scottsdale, AZ State Contract #SCC090000-7			
Item	Quantity	Description	Extended Price
3	1 each	<p>Base Model: 2010 Ford Fusion Hybrid 2.5L eVCT Engine, eVCT Transmission, Heavy Duty Cooling, Dual Rearview Mirrors, Tint All Windows, (5) Tires, (4) Keys Sets @</p> <p align="right"> \$26,476.00 /each (base price with options) \$2,104.85 7.95% Sales Tax \$5.00 Tire Tax <hr/> \$28,585.85 </p> <p>RC 531 – Water Resources Administration Replacement for #939.</p>	\$28,585.85

Midway Chevrolet			
Phoenix, AZ			
State Contract #SCC090000-6			
Item	Quantity	Description	Extended Price
4	1 each	Base model: 2010 Chevrolet Malibu Hybrid, Model #1ZF691HY, 2.4L Engine, 4 Automatic with OD Transmission, Heavy Duty Cooling, Wheel Base 112.3, Dual Rearview Mirrors, Tint All Windows, (5) Tires, (4) Keys Sets @ <div style="text-align: right;"> \$25,216.01 /each (base price with options) \$2,092.93 8.3% Sales Tax <u> \$5.00</u> Tire Tax \$27,313.94 </div>	\$27,313.94
		RC 531 – Water Resources Administration Replacement for #95.	
4	1 each	Base model: 2010 GMC 3/4 Ton Extended Cab Pickup, #TC20953, 8 ft. Bed with Lift Gate, 2 Wheel Drive, GVW 9,200 lbs., 6L V-8 Engine, 4 Speed Automatic Transmission, Roof Mount Light (Golight 3100), Wheel Base 157.5, to include, 8' SRW Standard Height Service Body with Three Pullout Drawers in the Vertical Compartments, 1 Pullout Horizontal Shelf, LED Compartment Lights, Window Guard, Receiver Hitch with Pintle Combo, 7 Way RV Socket, Brake Controller, All Legal LED Lights, Fuel Spouts, Recess Step Bumper, 1,300 lb. Tommylift Lift Gate with a 38" Deep Aluminum Platform, and Bed will have a 3/16" Thick Floor @ <div style="text-align: right;"> \$31,441.03 /each (base price with options) \$2,609.61 8.3% Sales Tax <u> \$5.00</u> Tire Tax \$34,055.64 </div>	\$34,055.64
		RC 535 – Water Utility Replacement for #412.	

GRAND TOTAL: \$199,570.63