



AGENDA  
ITEM 5C  
DATE 10-19-09

# City Council Report

**Date:** October 19, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Term Contract for Gradation Glass Beads for Pavement Markings for the Materials & Supply Warehouse (Contract #2009151)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve the Term Contract for Gradation Glass Beads for Pavement Markings as recommended. Contract pricing was obtained and evaluated by the Materials & Supply and Purchasing Divisions.

The Purchasing Division recommends authorizing purchase from the Arizona Department of Transportation (ADOT) contract with Potters Industries, Inc. at \$55,000.00 annually, based on estimated requirements.

## Background/Discussion

This contract will provide gradation glass beads essential for the liquid application of pavement markings. The Transportation Department, Traffic Operations Striping group uses this product to enhance the reflectivity of pavement markings, and for the installation and maintenance of traffic pavement markings in the City. As the striping material wears, the glass beads that are blended in the material are exposed to give continuous retroreflectivity and also improve the durability or life of the material. This group paints about 1,200 miles of lines per year, and also paints crosswalks, stop bars, traffic symbols and curbs.

ADOT has renewed this contract through August 29, 2012.

## Alternatives

Council may choose not to authorize purchase from this supply contract and new bids will be obtained. However, the State contract is considered extremely competitive and contains a "most favored customer clause". This clause prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

**Fiscal Impact**

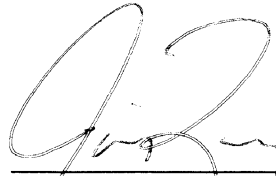
The total amount of \$55,000.00 is available in the Materials and Supply Division's.

**Coordinated With**

Materials and Supply Division



Pamela Chavez,  
Management Assistant II



Jim Ruiz, CPPB  
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.  
Business Services Director



Bryan Rames,  
Deputy City Manager

CITY OF MESA  
PURCHASE RECOMMENDATION  
GRADATION GLASS BEADS FOR PAVEMENT MARKINGS  
(ARIZONA DEPARTMENT OF TRANSPORTATION CONTRACT #T0720A0005)  
Contract Valid through August 29, 2010

Potters Industries, Inc.  
Valley Forge, PA

Description	Total Anticipated Annual Expenditures
AASHTO Type I Gradation Glass Beads with 80% Rounds; 550 lb cardboard tote @ \$166.38 per tote; \$0.3025 per pound	<b>\$55,000.00</b>