



City Council Report

Date: October 5, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of Two (2) Replacement Fire Pumper Trucks for the Fire Department (Mesa Contract #2007172) (Fire Bond Funded) "Citywide" contract

Purpose and Recommendation

Council is requested to approve the Purchase of Two (2) Replacement Fire Pumper Trucks as recommended. Pricing was obtained and evaluated by the Mesa Fire Department Fire Resource Management and the Purchasing Divisions.

The Purchasing Division recommends authorizing purchase from Pierce Manufacturing, Inc. at \$1,064,289.65, including applicable use tax.

Background and Discussion

These vehicles will be replacements for pumper trucks that have met criteria for replacement and have exhausted their useful life: one Pierce Dash, model year 1995 with 167,000 miles, and one Pierce Arrow, model year 1993 with 200,000 miles. The new fire pumper trucks will be used as emergency response front line units. This purchase will also provide the Fire Department with an optimal number of useable reserve pumpers that are required for use when front line pumpers are out of service due to preventative maintenance and/or repairs. The vehicles that are being replaced will be sold by a sealed bid process.

In December 2007, Council approved a Five-Year Pierce Fire Apparatus Master Purchase Agreement that provides for the purchase of Fire Apparatus and repair parts used in the maintenance of Fire Apparatus at a discounted rate. Pierce brand name Fire Apparatus have been requested by the Fire Department in an effort to maintain a standardized fleet of Fire Apparatus to assure reliability, efficiency and economy.

For this purchase, the vendor has offered a \$30,000.00 discount based on the contract and for adding these two vehicles to the recently placed order for two vehicles approved in June 2009. The City will also take advantage of Pierce's pre-payment option, reducing the cost by an additional \$64,530.00. These four units will be built simultaneously and delivery will be 7 ½ months after receipt of the order/prepayment.

Alternatives

Council may choose not to authorize purchase off the Master Purchase Agreement, in which, the Fire Department will not have adequate, reliable resources available to do their job effectively.

Fiscal Impact

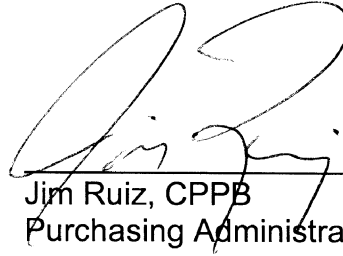
Funding for the total amount of \$1,064,289.65 is available through Fire Bond Funds.

Coordinated With


Fire Department, Fire Resource Management



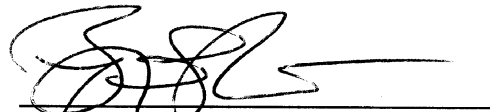
Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
PURCHASE RECOMMENDATION
TWO (2) REPLACEMENT FIRE PUMPER TRUCKS
(Mesa Contract #2007172)**

**Pierce Manufacturing, Inc.
Appleton, WI**

Quantity	Description	Bid Price
2 each	Pierce Quantum Pumper Trucks	
	3rd Unit - \$535,479.00 /each*	\$535,479.00
	4th Unit - \$533,479.00 /each**	<u>\$533,479.00</u>
	Apparatus Cost	\$1,068,958.00
	5.6% Use Tax	<u>59,861.65</u>
	Sub Total	\$1,128,819.65
		<u>(\$64,530.00)***</u>
	TOTAL	\$1,064,289.65

* Unit Cost includes a multiple-unit purchase and contract discount of \$14,000.00.

** Unit Cost includes a multiple-unit purchase and contract discount of \$16,000.00.

*** Pre-payment discount of \$64,530.00 deducted for payment in full when purchase order is issued.