



City Council Report

Date: November 2, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Renewal of the Term Supply and Maintenance Contract for Fire Extinguishers for the Fire Department (Contract #ESP070110-1-A2) "Citywide" contract

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Supply and Maintenance Contract for Fire Extinguishers as recommended. Renewal pricing was evaluated by the Purchasing Division.

The Purchasing Division recommends authorizing a one-year renewal through the contract with American Fire Equipment Sales and Service Corp. at \$43,320.00, including applicable sales tax.

Background/Discussion

This contract will provide the annual maintenance (recharging, repair and/or replacement) and certification of more than 1,900 fire extinguishers installed in City-occupied buildings and vehicles.

Alternatives


Council may choose not to authorize renewal off the State contract and new bids will be obtained. The State contract, however, is considered extremely competitive and contains a "most favored customer clause." This clause prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

Fiscal Impact

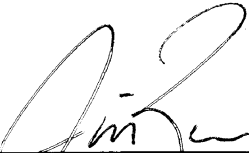
The total amount of \$43,320.00 is available in the Fire Department's budget.

Coordinated With

Fire Department




Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

RENEWAL RECOMMENDATION
SUPPLY AND MAINTENANCE FOR FIRE EXTINGUISHERS
(State of Arizona Contract #EPS070110-1-A2)
Contract Valid through October 9, 2010

American Fire Equipment Sales and Service Corp.
Phoenix, AZ

Description	Annual Price
Supply Contract and Maintenance for Fire Extinguishers	\$40,000.00
	8.3% Sales Tax <u>\$3,320.00</u>
	TOTAL \$43,320.00