



# City Council Report

**Date:** November 16, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Purchase of Forty (40) Replacement Vehicles for the Police Department (Contract #SCC070008-2-A5)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve the Purchase of Forty (40) Replacement Vehicles for the Police Department as recommended. State contract pricing was evaluated by the Fleet Services Department and the Purchasing Division.

The Purchasing Division recommends authorizing purchase from the State of Arizona contract with Five Star Ford at \$1,511,465.20, including applicable sales tax.

## Background/Discussion

All proposed vehicles will replace Police Operations vehicles that have met established criteria for replacement. The vehicles being replaced will be retired and sold at auction.

## Alternatives

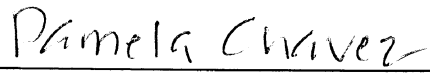
Council may choose not to authorize purchase from the State contract and new bids will be obtained. However, the State contract for vehicles is among the most competitive of all the State's contracts. It contains a "most favored customer clause" that prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

## Fiscal Impact

The total amount of \$1,511,465.20 is cumulatively available in the Fleet Services Department's 09/10 Vehicle Replacement Program budget (funding 26 vehicles), savings from the redeployment of seven Parks vehicles and one Information Technology vehicle (funding eight vehicles) and the Police Department's reassignment of capital funds (funding six vehicles).

**Coordinated With**

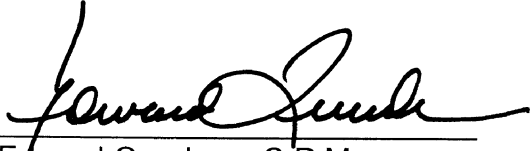
Fleet Services Department




Pamela Chavez,  
Management Assistant II



Jim Ruiz, CPPB  
Purchasing Administrator



Edward Quedens, C.P.M.  
Business Services Director



Bryan Raines,  
Deputy City Manager

**RECOMMENDED VEHICLE PURCHASES  
STATE OF ARIZONA CONTRACT #SCC070008-2-A5  
Contract Valid through March 13, 2010**

<i>Five Star Ford</i> Scottsdale, AZ State Contract #SCC070008-2-A5			
Item	Quantity	Description	Extended Price
1	4 each	2010 Ford Crown Victoria, Street Appearance, E85 Flex Fuel, Unmarked Full Cage to include, Ballistic Door Panels (driver and passenger), Spot Light (left and right), CFX2 docking station, all scratch resistant polycarbonate on Top, Wingman rear deck LED light, custom modular wiring harness & fuse panel w/ labeled wire (Arizona Emergency Products [AEP] Bid #106450) @  $\begin{array}{r} \$34,013.01 \text{ /each (base price with options)} \\ \underline{2,704.04} \text{ 7.95\% Sales Tax} \\ \$36,717.05 \\ \underline{\$5.00} \text{ Tire Tax} \\ \$36,722.05 \end{array}$ RC 572 – Police Operations - Four (4) Replacements for #1828, 890, 1221 and 1859.	<b>\$146,888.20</b>
2	2 each	2010 Ford Crown Victoria, Street Appearance, E85 Flex Fuel, Unmarked Half Full Cage to include, Ballistic Door Panels (driver and passenger), Spot Light (left and right), CFX2 docking station, Pro-Cell Max Single Safety "Full" Tubular Transport System, Wingman rear deck LED light, Trimble GPS bundle antenna, custom modular wiring harness & fuse panel w/ labeled wire (AEP Bid #106463) @  $\begin{array}{r} \$34,580.73 \text{ /each (base price with options)} \\ \underline{2,749.17} \text{ 7.95\% Sales Tax} \\ \$37,329.90 \\ \underline{\$5.00} \text{ Tire Tax} \\ \$37,334.90 \end{array}$ RC 572 – Police Operations – Two (2) Replacements for #1649 and 1870.	<b>\$74,669.80</b>
3	4 each	2010 Ford Crown Victoria, Police Package, E85 Flex Fuel, Half Cage to include, Ballistic Door Panels (driver and passenger), 200 AMP Alternator, Spot Light (left and right), Exterior Black & White, Unitrol/Touchmaster Delta full feature siren with light controls, Cobra Swing arm motion accessory, CFX2 docking station, Pro-Cell Max Single Safety "Full" Tubular Transport System, Wingman rear deck LED light, custom modular wiring harness & fuse panel w/ labeled wire (AEP Bid #104076) @  $\begin{array}{r} \$36,319.10 \text{ /each (base price with options)} \\ \underline{2,887.37} \text{ 7.95\% Sales Tax} \\ \$39,206.47 \\ \underline{\$5.00} \text{ Tire Tax} \\ \$39,211.47 \end{array}$ RC 572 – Police Operations - Four (4) Replacements for #1024, 1029, 1091 and 1869.	<b>\$156,845.88</b>

4	11 each	<p>2010 Ford Crown Victoria, Police Package, E85 Flex Fuel, Supervisor, to include, Ballistic Door Panels (driver and passenger), 200 AMP Alternator, Spot Light (left and right), Exterior Black and White, Unitrol/ Touchmaster Delta full feature siren with light controls, Cobra Swing arm motion accessory, CFX2 docking station, Wingman rear LED light, Trimble GPS bundle antenna, custom modular wiring harness &amp; fuse panel w/ labeled wire (AEP Bid #104120) @</p> <p style="text-align: right;"> <u>\$34,608.43</u> /each (base price with options)  <u>2,751.37</u> 7.95% Sales Tax  \$37,359.80  <u>5.00</u> Tire Tax  \$37,364.80 </p> <p>RC 572 – Police Operations – Eleven (11)  Replacements for vehicles #565, 888, 1012, 1051, 1088, 1225, 1600, 1625, 1683, 1687 and 1804.</p>	<b>\$411,012.80</b>
5	17 each	<p>2010 Ford Crown Victoria, Police Package, E85 Flex Fuel, Full Cage to include, Ballistic Door Panels (driver and passenger), 200 AMP Alternator, Spot Light (left and right), Exterior Black &amp; White, Unitrol/Touchmaster Delta full feature siren with light controls, Cobra Swing arm motion accessory, CFX2 docking station, all polycarbonate on Top w/ storage panel vehicle partition, Wingman rear deck LED light, custom modular wiring harness &amp; fuse panel w/ labeled wire (AEP Bid #104052) @</p> <p style="text-align: right;"> <u>\$35,461.10</u> /each (base price with options)  <u>2,819.16</u> 7.95% Sales Tax  \$38,280.26  <u>5.00</u> Tire Tax  \$38,285.26 </p> <p>RC 572 – Police Operations – Seventeen (17)  Replacements for #841, 876, 1039, 1042, 1049, 1063, 1075, 1090, 1097, 1220, 1229, 1240, 1618, 1802, 1809, 1833 and 1850.</p>	<b>\$650,849.42</b>
6	2 each	<p>2010 Ford Crown Victoria, Street Appearance, E85 Flex Fuel, Unmarked No Cage to include, Ballistic Door Panels (driver and passenger), Spot Light (left and right), CFX2 docking station, Wingman rear deck LED light, custom modular wiring harness &amp; fuse panel w/ labeled wire (AEP Bid #106580) @</p> <p style="text-align: right;"> <u>\$32,973.18</u> /each (base price with options)  <u>2,621.37</u> 7.95% Sales Tax  \$35,594.55  <u>5.00</u> Tire Tax  \$35,599.55 </p> <p>RC 572 – Police Operations – Two (2) Replacements for #1613 and 801.</p>	<b>\$71,199.10</b>

**GRAND TOTAL: \$1,511,465.20**