



City Council Report

Date: August 24, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Term Supply Contract for Streetlight and Traffic Signal Poles, Mast Arms and Anchor Bolts for the Materials & Supply Warehouse (Contract #2009151)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Term Supply Contract for Streetlight and Traffic Signal Poles, Mast Arms and Anchor Bolts as recommended. Bid pricing was obtained and evaluated by the Transportation Department, and Materials & Supply and Purchasing Divisions.

The Purchasing Division recommends awarding the contract to the lowest, responsive and responsible vendors, Cem-Tec Corporation at \$205,131.03, Ameron International at \$30,421.25 and Union Metal Corp. at \$190,679.81, for a total of \$426,232.09.

Background/Discussion

This contract provides streetlight and traffic signal poles, mast arms and anchor bolts which are essential for the replacement of damaged and un-repairable streetlight poles, and new installation and maintenance of traffic signals.

Like products were grouped for bidding to encourage bidders to offer more favorable pricing and to reduce administrative costs. Staff recommends awarding the contract to the lowest, responsive and responsible bidder in each of seven (7) product groups as follows: Groups 1, 2, 3 and 5 to Cem-Tec Corporation at \$205,131.03; Group 4 to Ameron International at \$30,421.25; and Groups 7 and 8 to Union Metal Corp. at \$190,679.81. The combined award is then \$426,232.09, based on estimated annual requirements.

Five responsive bids were received in July, 2009.

The initial term of the contract is three years with a two-year renewal possible. Any price increases are capped by the Producer Price Index (PPI).

Alternatives

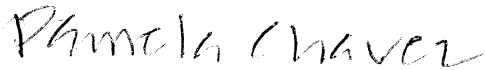
Council may choose not to award this contract and new bids will be obtained.

Fiscal Impact

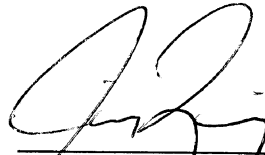
The total amount of \$426,232.09 is available in the Transportation Department's budget.

Coordinated With

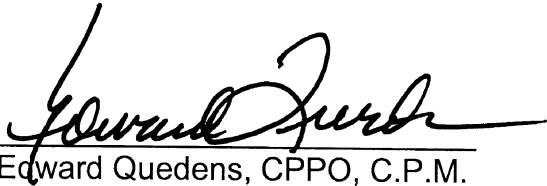
Transportation – Field Operations and Traffic Engineering



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

CITY OF MESA
 AWARD RECOMMENDATION
STREETLIGHT AND TRAFFIC SIGNAL POLES,
MAST ARMS AND ANCHOR BOLTS
 (REQUEST FOR BID #2009151)
 Contracts Valid through August 31, 2012

Cem-Tec Corporation
 Phoenix, AZ

Description	Annual Bid Price
Group 1 to include, Anchor Bolts	\$20,760.00
Group 2 to include, 100 Series Poles	\$69,271.00
Group 3 to include, 300 Series Poles	\$71,214.00
Group 5 to include, 400 Series Poles	<u>\$28,165.00</u>
	Sub-Total \$189,410.00
	8.3% Sales Tax <u>\$15,721.03</u>
	TOTAL \$205,131.03

Ameron International
 Tulsa, OK

Description	Annual Bid Price
Group 4 to include, 300 & 500 Series Poles	\$28,808.00
	5.6% Use Tax <u>\$1,613.25</u>
	TOTAL \$30,421.25

Union Metal Corp.
 Canton, OH

Description	Annual Bid Price
Group 7 to include, All Galvanized Traffic Signal Poles and Arms	\$140,510.00
Group 8 to include, All Hunter Green Traffic Signal Poles and Arms	<u>\$40,058.00</u>
	Sub-Total \$180,568.00
	5.6% Use Tax <u>\$10,111.81</u>
	TOTAL \$190,679.81

GRAND TOTAL - \$426,232.09
