



AGENDA 6a
ITEM _____
DATE 8-31-09

City Council Report

Date: August 31, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Term Supply Contract for Disposable Medical Examination Gloves for the Fire Department (Contract #2009149)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Term Supply Contract for Disposable Medical Examination Gloves as recommended. Proposals were obtained and evaluated by the Fire Department and Purchasing Division.

The Purchasing Division recommends awarding the contract to the highest scored vendor, Bound Tree Medical, LLC at \$45,000.00 annually, based on estimated purchases.

Background/Discussion

This purchase will provide disposable latex and nitrile (non-latex) medical examination gloves for daily use by Fire Department personnel. The gloves provide barrier protection against potentially infectious materials such as blood, body fluids, and harsh chemicals. Fire personnel will use the gloves according to Mesa Fire Department's Standard Operating Procedures and National Fire Protection Association's Standards on Protective Clothing for Emergency Operations.

Proposals were evaluated on a medical glove field trial, a survey polling firefighters' brand preferences for latex and nitrile gloves and pricing. During the evaluation process, three vendors provided sample gloves for consideration and field trials. One of the vendor's products (Henry Schein Matrix Medical) did not meet the material specifications, and therefore, their gloves were not distributed for field testing.

The remaining two vendors, FirstLine Gloves, Inc. and Bound Tree Medical, LLC did meet the specifications and were field tested. Each vendor supplied latex and nitrile gloves to allow a short field trial at a dual company fire station for approximately ten days. Firefighters were then surveyed based on the scoring elements in the RFP, excluding the pricing element. The quality of responses varied, but there is sufficient information to determine the field personnel's preferences.

FirstLine Gloves, Inc. is the glove manufacturer and direct distributor currently used by the firefighters of the latex (Firstoffense) and nitrile (Firstline Intercept) latex glove. Firefighters clearly indicated a preference for the Digitcare BarrierMax latex glove and the Digitcare FrontLine nitrile glove supplied by Bound Tree Medical, LLC.

The initial term of the contract is three years with a two-year renewal possible. Any price increases are capped by the Producer Price Index (PPI).

Alternatives


Council may choose not to award this supply contract and new bids will be obtained.

Fiscal Impact

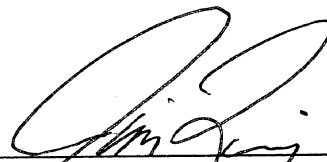
The total amount of \$45,000.00 is available in the Fire Department's budget.

Coordinated With:

Fire Department



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
AWARD RECOMMENDATION
(Mesa Contract #2009149)**

**Bound Tree Medical, LLC
Dublin, OH**

Description	Annual Award
Medical Examination Gloves to include, latex and nitrile in various sizes (small to xxx-large)	\$45,000.00

“Non Bid” Response Received From:
 Adamson Police Products – Los Alamitos, CA
 Arizona Glove – Tempe, AZ
 L. N. Curtis & Sons – Phoenix, AZ

“Non-Responsive” Bid Received From:
 Henry Schein Matrix Medical – Irmo, SC (Did not meet Specifications: glove size, length, texture and strength.)
 Magid Glove & Safety Mfg Co. LLC – Chicago, IL (Did not provide sample gloves per Specifications.)
 Universal Home Health – Tampa, FL (Did not provide sample gloves per Specifications.)

July 2009 Proposal Results:

	Maximum Number of Points Possible	Bound Tree Medical, LLC Dublin, OH		FirstLine Gloves, Inc. Buellton, CA	
		Digitcare Frontline (Nitrile)	Digitcare BarrierMax (Latex)	FirstLine Intercept (Nitrile)	FirstLine Firstoffense (Latex)
Medical Glove Field Trial Evaluation (Elements included Durability, Size, Sensitivity and Grip, and Non-Adherence Properties)	80	73	68	61	65
Pricing	20	19.5	17.7	20	20
Total Proposal Points	100	92.5	85.7	81	85