



REVISED

AGENDA ITEM 6b
DATE 8-31-09

City Council Report

Date: August 31, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Renewal of the Term Supply Contract for Library Spoken Word Materials for the Library (Contract #2006127)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Supply Contract for Library Spoken Word Materials as recommended. Renewal pricing was evaluated by the Library Department and Purchasing Division.

The Purchasing Division recommends authorizing renewal of the contract with Chivers North America, Inc. dba BBC Audiobooks America at \$15,000.00 and Random House Inc. dba Books on Tape, Inc. at \$30,000.00 for the total renewal contract of \$45,000.00 annually, based on estimated purchases.

Background/Discussion

This contract is for spoken word materials. Placing a percentage of the Library's material budget under contract facilitates the selection, ordering, receiving and invoicing processes for the majority of these materials. Both vendors offer a substantial list of titles, which provides broad coverage in various formats, including many full text review journals. Both vendors also offer a wide selection of popular and backlist titles.

Both vendors' overall renewal pricing continues to be market competitive, maintaining pricing as bid in 2006. Each vendor has also offered some additional discounts: BBC Audiobooks America will provide an additional 10% discount for blanket order plans, and Random House Inc. will provide an additional 5% discount for blanket order plans and an additional 10% on non-blanket order titles (which is a 4% discount overall). Both vendors' performance has been satisfactory and consistently meets City's specifications. Re-bidding may not result in lower pricing as this industry has not been stagnant in regards to pricing.

This term supply contract is valid through August 31, 2011 at \$45,000.00 annually.

Alternatives


Council may choose not to award this supply contract and new bids would be obtained.

Fiscal Impact

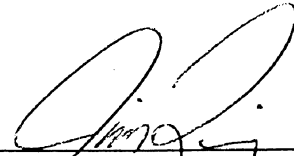
The total amount of \$45,000.00 is available in the Library's budget.

Coordinated With:

Library



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

CITY OF MESA
RENEWAL RECOMMENDATION
LIBRARY SPOKEN WORD MATERIALS
(MESA CONTRACT #2006127)
Contract Valid Through August 31, 2011

Chivers North America, Inc. dba BBC Audiobooks America
North Kingstown, RI

Description	Annual Anticipated Expenditures
Library Spoken Word Materials supplied by BBC Audiobooks America	\$15,000.00

Random House, Inc. dba Books on Tape, Inc.
Westminster, MD

Description	Annual Anticipated Expenditures
Library Spoken Word Materials supplied by Books on Tape, Inc.	\$30,000.00

Total Annual Renewal Recommended	\$45,000.00
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