



The FY 17/18 Proposed Budget continues the City's effort to create and maintain a great place to live, work and play

Financial Stability

Financial stability is achieved when annual operational and maintenance expenditures are managed at the same level or below annual operating revenues

Currently, a gap exists between the expected annual expenses and the forecasted available resources

Increased
expenditure
pressure from
pension,
healthcare, and
the minimum
wage increase
has widened this
gap

Update of General Governmental Forecast

FY 17/18 estimated expenses have been updated with the latest position information

For example: employees topped out in their pay ranges may have retired and been replaced with employees at the beginning of the pay range

FY 17/18 revenues have been updated as additional receipt data is available

Updated Forecast

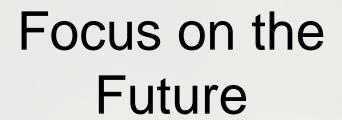
City of Mesa General Governmental Funds (updated 03/14/17)

17/18 Estimated Budget		Projected FY 16/17		Estimated FY 17/18		Forecast FY 18/19		Forecast FY 19/20		Forecast FY 20/21	
Beginning Reserve Balance	\$	92.1	\$	89.4	\$	71.9	\$	44.2	\$	23.1	
Total Sources	\$	401.8	\$	407.1	\$	419.9	\$	434.6	\$	449.3	
Total Uses	\$	404.6	\$	424.6	\$	447.5	\$	455.7	\$	472.2	
Net Sources and Uses	\$	(2.8)	\$	(17.5)	\$	(27.7)	\$	(21.1)	\$	(22.9)	
Ending Reserve Balance	\$	89.4	\$	71.9	\$	44.2	\$	23.1	\$	0.2	
Ending Reserve Balance Percent*	$\times \setminus_{2}$	21.0%		16.1%		9.7%		4.9%		0.0%	

Dollars in Millions

Does not include an economic correction

^{*}As a % of uses of funding of the following year



The key to financial sustainability is the balance between meeting the needs of today and preparing for the growth and opportunities of tomorrow

The proposed budget focuses on aligning current resources with core services while continuing to invest in economic development



Service Excellence

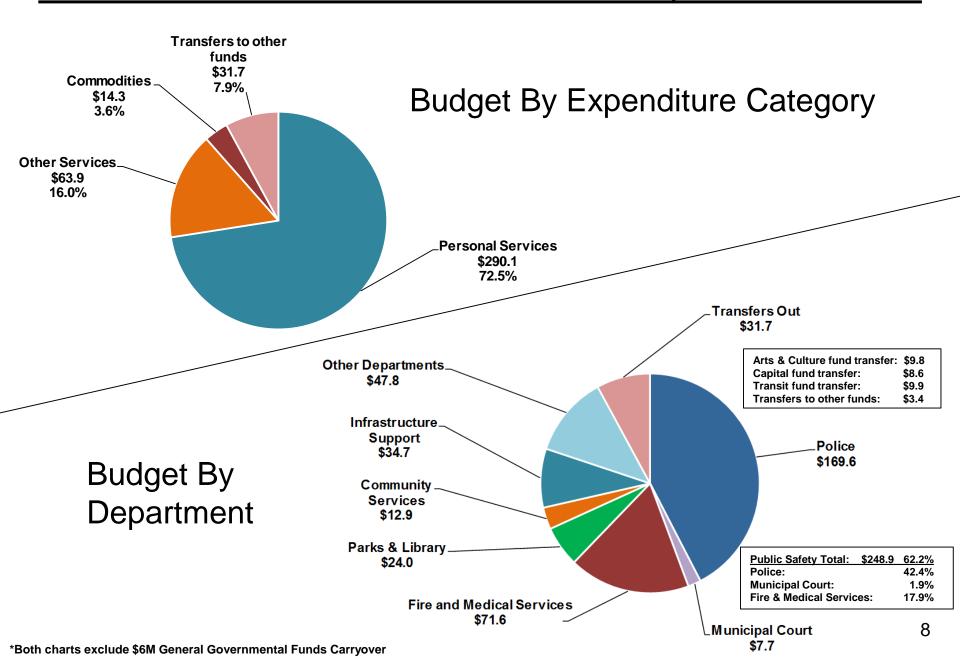
Mesa is a service organization that strives to provide high quality interactions with residents, businesses and visitors

Quality services require skilled professional employees

Personnel costs are the greatest portion of the General Governmental budget



FY 2016/17 General Governmental Expenses: \$400M



Adjustments in Personnel

Four methods were implemented in the proposed budget

Limiting "step pay" increases

Minimizing costs by replacement of higher cost personnel with lower cost where possible

Repurposing existing staff to core services

Elimination of positions

Limiting "Step Pay" Increases

The original forecast included a step pay maximum of 5% for eligible employees. The proposed budget includes a maximum of 3%

The savings to the general fund is estimated at \$2.4M and helps to avoid layoffs and/or reduction in services to our customers

Cost Minimization

The cost associated with sworn personnel continues to rise each year

The Police Department and the Fire and Medical Department have identified sworn positions whose current duties can be transferred to civilian personnel

The sworn administrative positions will be replaced by civilian positions and the sworn employees will be reassigned to other existing positions

Repurposing Existing Staff

As funding continues to be limited, existing resources will be realigned to focus on core services

The Fire and Medical Department has identified sworn personnel currently serving in support roles, that will be repurposed to cover first responder shifts, which will result in overtime savings

Elimination of Positions

The proposed budget includes the elimination of some positions

12 in Police Department (6 sworn, 6 civilian)

3.5 in Information Technology Department

1 in Business Services Department

All of the civilian positions are vacant

Four of the sworn positions are filled, however the employees will be reassigned to existing positions when available

Impact of Minimum Wage Increase

The Parks, Recreation and Community Services Department is experiencing cost increases for landscaping and custodial services

Some decreased service levels are included for FY 17/18 in order to maintain similar costs to FY 16/17



Economic Development

The proposed budget continues the City's investment in the future

Infrastructure expansion is included in the proposed Capital Improvement Program (CIP) to service growing areas of the City:

Elliott Road Corridor
Signal Butte Water Treatment Plant
Central Arizona Project Water Line
Greenfield Wastewater Treatment
Plant Expansion

Economic Development (Continued)

An annual \$2M transfer from the Enterprise Fund to the Economic Investment Fund is included to support projects that will help stimulate utility customer growth

A Falcon Field Area marketing plan will augment the unique signage being installed this year



Secondary Property Tax Rate will be Reduced for FY 17/18

The LEVY is the total dollar amount to be collected from all property classifications

The RATE is set based on the total assessed value of the City in order to attain the levy

Mesa's assessed value increased due to both increase values of existing property as well as the addition of new construction

Other Reductions/Adjustments

Reductions in non-personnel areas are included throughout many departments

Effort was made to maximize the savings while minimizing the service impact to residents, businesses and customers

Increased Revenues

The Municipal Court anticipates increased fine collections due to participation in the State's FARE program

Individuals will need to settle outstanding court fines before they will be allowed to renew their vehicle registration

Other departments are modifying fees to allow for better cost recovery while staying competitive within the market



Proposed Budget Summary

The proposed budget includes:

An estimated \$8.1M in decreases in expenditures

An estimated \$0.6M in increases in expenditures (landscaping contracts, etc.)

An estimated \$1.1M in increased fine recovery and various fees and charges

The net impact is an \$8.6M decrease in the funding gap for FY17/18

Proposed Budget

City of Mesa General Governmental Funds (updated 03/29/17)

17/18 Proposed Budget	Projected		Proposed		Forecast		Forecast		Forecast	
	FY 16/17		FY 17/18		FY 18/19		FY 19/20		FY 20/21	
Beginning Reserve Balance	\$	92.1	\$	89.4	\$	78.4	\$	59.1	\$	46.3
Total Sources	\$	401.8	\$	408.2	\$	420.7	\$	435.4	\$	450.1
Total Uses	\$	404.6	\$	417.1	\$	440.0	\$	448.2	\$	464.7
Net Sources and Uses	\$	(2.8)	\$	(8.9)	\$	(19.4)	\$	(12.8)	\$	(14.6)
Implementation Phase-in			\$	(2.1)						
Ending Reserve Balance	\$	89.4	\$	78.4	\$	59.1	\$	46.3	\$	31.7
Ending Reserve Balance Percent*		21.4%		17.8%		13.2%		10.0%	6.6%	

Dollars in Millions

Does not include an economic correction

^{*}As a % of uses of funding of the following year

Scheduled Budget Presentations

April 3	FY 17/18 Proposed Budget Overview				
April 6	Non Utility CIP				
	Parks, Recreation and Community Facilities				
April 13	Utility CIP				
	Utility Rate Recommendations				
	Environmental Management and Sustainability				
	Energy Resources				
	Water Resources				
April 17	Transit				
	Transportation				
April 20	Police				
	Fire and Medical				
April 27	Arts and Culture				
	Development Services				
	Library				
May 4	Budget Wrap Up				

Budget Process Calendar

May 8	Introduction of Utility Rate Ordinances
May 22	Adoption of Five-Year CIP
	Adoption of Utility Rate Adjustments
June 5	Public Hearing on Annual Budget and Secondary Property Tax Levy
	Final Adoption of Annual Budget
June 19	Adoption of Secondary Property Tax Levy

