



# Audit, Finance & Enterprise Committee Report

**Date:** March 5, 2020

**To:** Audit, Finance & Enterprise Committee Report

**Through:** Natalie Lewis, Deputy City Manager

**From:** Corinne Nystrom, A.A.E., Airport Director  
Rick Welker, Financial Coordinator

**Subject:** Changes to Falcon Field Airport Schedule of Fees and Charges

## Purpose

The purpose of this report is to recommend modifications to the Falcon Field Airport's Schedule of Fees and Charges.

## Background and Discussion

Falcon Field Airport continues to serve the general aviation needs of the region. It currently rents City of Mesa-owned property and facilities, including three (3) Large Executive Hangars, 6 Small Executive Hangars, 39 Large T-Hangars, 361 Regular T-hangars, 115 Covered Tie-downs, and 131 Tie-downs. There are increases in Administrative Maintenance and Operations expenses. These include increased utility, insurance and pavement costs. An increase to the Hangar Rents and an accompanying Hangar Rent Deposits enables the Airport to continue to be self-sustained and to stay more current with the rates being charged for enclosed aircraft storage by similar businesses and airports

## Discussion

Falcon Field Airport reviews its Schedule of Fees and Charges on an annual basis to determine the relevance and reasonableness of all fees and charges. An annual survey is conducted to compare similar fees and charges with surrounding general aviation airports. Based on an analysis of the most recent survey results, Falcon Field proposes an approximate 3% increase in the current monthly rental rate all Hangars. This provides additional financial resources for increased costs in utilities, insurance and pavement costs at the Airport and enables the Airport to stay more current with the rates being charged for enclosed aircraft storage.

**Alternatives**

The alternative would be to leave the current fees in place and not reflect any adjustments.

**Fiscal Impact**

The estimated fiscal impact that the proposed fee adjustments will result in approximately \$45,976 of total additional revenue in FY 2020/21.

**Coordinated With**

Falcon Field Airport has coordinated with the Office of Management and Budget on this recommendation to make changes to the Airport's Schedule of Fees and Charges.

## Fees & Charges Schedule – Key

### Heading Configuration

<b><u>Schedule of Fees &amp; Charges</u></b>
<b>Department</b>
Contact Information
<b>HEADING 1</b>
HEADING 2
<i>Heading 3</i>
Description of Fee
Description of Fee 2

### Font Indications

Font	Font Indications
Regular Font	Existing fee or language
<del>Strikethrough</del>	Fee or language will be deleted from the Fee Schedule
<b>BOLD CAPS</b>	Language is being added to Fee Schedule
<b>Bold</b>	New or increased Fee Amount

**Fee Recommendation Schedule**  
**Exhibit A**  
**Department: Falcon Field**

<b>Description of Fee</b>	<b>Current Fee</b>	<b>Proposed Fee</b>	<b>Unit</b>	<b>Revenue Code</b>	<b>Fiscal Impact</b>	<b>Notes</b>
<i>Tiedowns</i>				3004-3688		
Small Single Engine Aircraft	\$46	\$47	Month		\$1,272	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Small Twin Engine Aircraft	\$54	\$56	Month		\$408	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Large Propeller Aircraft (>12,500 lbs. MCTW)	\$117	\$121	Month		\$96	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Jet Aircraft	\$117	\$121	month		\$0	Increased Administrative, Maintenance and Operating

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						Expenses. These include increased utility, insurance and pavement costs.
Helicopter	\$111	<b>\$114</b>	Month		<b>\$0</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Covered Tiedowns	\$106	<b>\$109</b>	month		<b>\$4,140</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
<i>Hangers</i>						
Regular T-Hanger	\$220	<b>\$227</b>	month	3004-3676	<b>\$30,324</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
				3004-3677		
				3004-3681		

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Large T-Hanger	\$370	<b>\$381</b>	month	3004-3676	<b>\$5,148</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
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Small Executive Hangar	\$574	<b>\$591</b>	Month	3004-3677	<b>\$1,224</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Large Executive Hangar	\$1,160	<b>\$1,195</b>	Month	3004-3677	<b>\$1,260</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
Storage Rooms						
Small	\$66	<b>\$68</b>	month	3004-3679	<b>\$984</b>	Increased Administrative, Maintenance and Operating Expenses. These

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						include increased utility, insurance and pavement costs.
				3004-3680		
				3004-3681		
Large	\$159	<b>\$164</b>	Month	3004-3680	<b>\$360</b>	Increased Administrative, Maintenance and Operating Expenses. These include increased utility, insurance and pavement costs.
<i>Waiting List/Security Deposit</i>						
Covered Tie-Down	\$106	<b>\$109</b>	Tie-down		<b>\$69</b>	Per the schedule equal to one month's current monthly rent.
Regular T-Hangar	\$220	<b>\$227</b>	Hangar		<b>\$490</b>	Per the schedule equal to one month's current monthly rent.
Large T-Hangar	\$370	<b>\$381</b>	Hangar		<b>\$132</b>	Per the schedule equal to one month's current monthly rent.
Small Executive Hangar	\$574	<b>\$591</b>	Hangar		<b>\$34</b>	Per the schedule equal to one month's current monthly rent.
Large Executive Hangar	\$1,160	<b>\$1,195</b>	Hangar		<b>\$35</b>	Per the schedule equal to one

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						month's current monthly rent.
Small Storage Room	\$66	<b>\$68</b>	Room		<b>\$0</b>	
Large Storage Room	\$159	<b>\$ 164</b>	Room		<b>\$0</b>	

**Total Estimated Fiscal Impact: \$45,976**